



## Lantech steps into next growth phase with investors TIIN and VC&C

*New shareholders injects both venture and intellectual capital for further growth.*

Amersfoort, November 4th, 2009. A consortium of investors has taken a majority stake in Lantech, an ICT company focused on Realizing Secure Networks. The consortium consists of TIIN (The Informal Investors Network), VC&C (Value Creation and Company) and the current management of Lantech. The original founders Jos Smeets and Hans van Sloten remain a minority shareholder and stay closely involved with Lantech for the next few years. For Lantech, this new shareholder structure creates the opportunity to expand its market share, expertise and customer base.

"The results of Lantech keep exceeding our expectations, and we have firm belief in the ambitions of Lantech for continuous autonomous growth, and if possible, combine this with one or more acquisitions in the coming years. We are looking forward to make this next growth phase possible for Lantech.", says Maarten Derks of TIIN Capital.

"We keep differentiating ourselves successfully, by offering an innovative portfolio of security and continuity solutions in the ICT infrastructure arena. I am happy with the new shareholder structure, which makes it possible for us to take the next step in our growth successfully. The investors are not only providing capital, but also relevant expertise and network that will be profitable for both Lantech as well as our customers", says Managing Director Gert Wiggelinkhuijsen.

**Lantech** implements secure networks and provides 7x24 hours services to companies, colleges/academies, (health-)care organizations, government agencies and internet service providers. Those organizations which require a secure and continue access to its network from any (mobile) location make use of the solutions and services of Lantech. For implementation of its solutions Lantech uses an innovative and best in class product portfolio and experienced experts. The 7x24 hours Lantech-service-center ensures customers a quick and flexible response and guarantees them the required continuity of their IT infrastructure, both in the Netherlands and most West European countries. ([www.lantech.nl](http://www.lantech.nl))

**TIIN Capital** invests with its TechFund in early stage technology companies (< 5 years). TIIN Buy-out & Growth Fund invests in attractive growth and buy-out and buy- in companies and opportunities (> 5 years). TIIN is the fund manager and has a network of more than 500 informal investors. The entrepreneurship, market and technology knowledge combined with investment capital are of great benefit to the holdings. As "an entrepreneurial investor" TIIN accelerates the growth of technology companies with active growth and buy & strategies. ([www.tiincapital.nl](http://www.tiincapital.nl))

**Value Creation and Company B.V.** (VC&C) is founded by serial entrepreneurs in the IT, who have started, built and sold over 15 companies. VC&C is not a traditional venture capitalist. The firm (co-) funds companies in software development, managed services and web services. The "intellectual capital"; the industry expertise, knowledge, network and hands-on commitment to bring the companies to the next level is distinctive. ([www.vcx.com](http://www.vcx.com))

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